



Praha 9.11.2017

RE: **METRANS Polonia 2018**

Dear business Partners!

As we already informed you by several newsletters and as also known from the information presented to the market, METRANS started the integration of POLZUG in to the METRANS structures. All the integration works will be finished by the end of 2017 and the **1.1.2018** will be a start of the **METRANS Polonia 2018 Project**.

The integration contains the complete installment of the METRANS IT and processes also in Poland. Together with this strong support of empty container depots within Poland, strong railway connections and a complete solution for all demands in the intermodal transportation we are planning to establish a reliable and cost effective service.

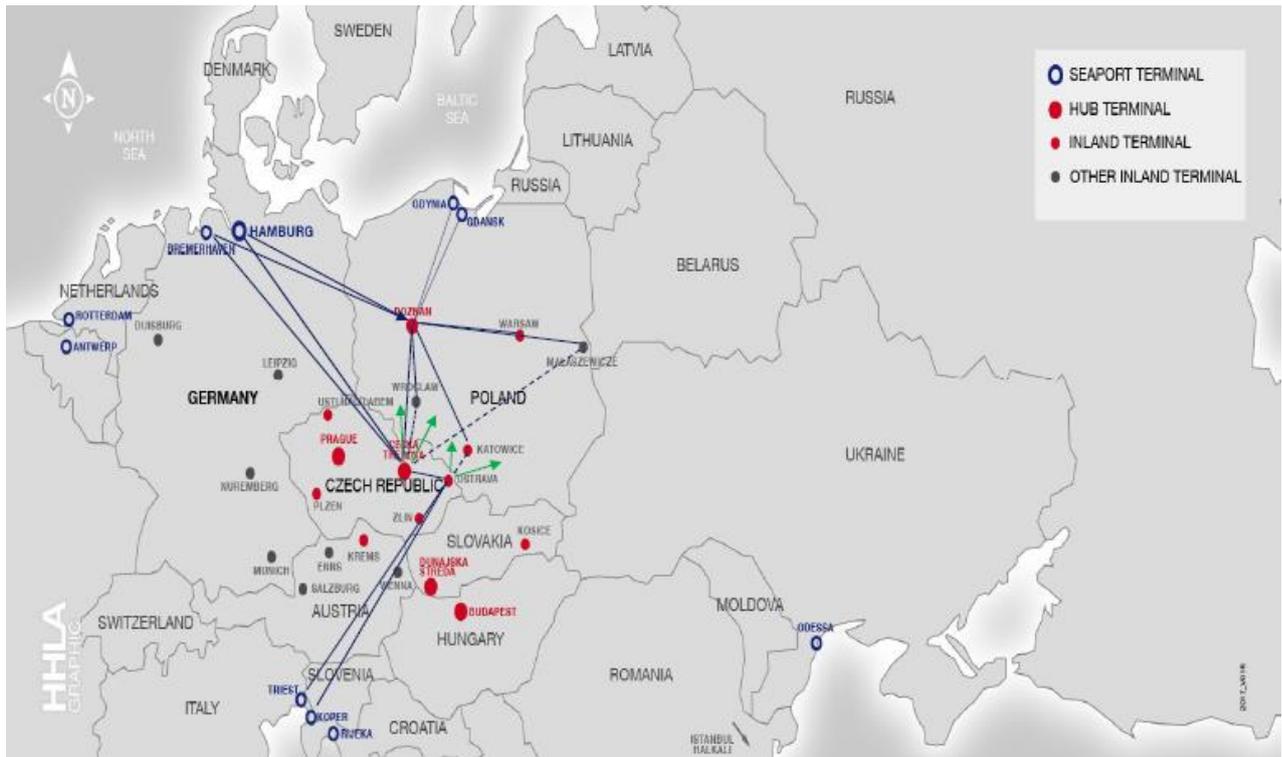
In the project **METRANS Polonia** we plan to operate **regular train connection to/from HAMBURG and BREMERHAVEN to our HUB TERMINAL POZNAN (Gadki)**. The regular, the high frequency, the reliable connections will allow the possibility to use the intermodal transportation to and from Poland and connect it with the German ports.

The **POZNAN (Gadki) HUB TERMINAL** will connect the terminals **WARSAW (Pruszkow), KATY WROCLAWSKIE, DABROWA GORNICZA** with our local feeder trains which will allow the distribution of the containers within Poland.

As additional possibility we will serve also the terminals **CESKA TREBOVA** and **OSTRAVA** to optimize the transport chains.

As we also informed you in the previous newsletter, METRANS is offering also a connection for **southern POLAND** to and from **KOPER via the terminal OSTRAVA** with plan for the future also connect the METRANS Polonia terminals.

On the next graphics you can find an overview which gives you a simpler look on the whole project.



On the other side we have to inform you that by the connections to and from **Polish ports** we are **searching for cooperative partners**. The **METRANS Polonia** project will at the beginning of the 2018 year **not offer a commercial project to and from Polish ports as a stand-alone project**.

All POLZUG / METRANS Polonia terminals will be opened for all the railway providers / customers for connections to and from Polish ports, means that the new organization will accept trains, commercial or dedicated trains, of the partners and customers – **ON A NEUTRAL BASIS**. With this we would like to give a possibility to connect the METRANS Terminals in Poland. Like example we would like to mention a possibility to connect the Terminal POZNAN with a dedicated solution as a HUB from where the other terminals can be reached by our feeder train service.

The HAMBURG, BREMERHAVEN, KOPER conditions, as well the Depot conditions for shipping lines, together with empty container repositioning's and M+R as well are ready to be circulated just from 15.11.2017.

Should you have specific requests already now, please do not hesitate to contact our pricing department pricespl@METRANS.eu or below mentioned colleagues.

Our strong sales and project leading team is also ready to answer all your questions and discuss solutions for your transports:

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For price quotations we also prepared a general e-mail address where our team is prepared to accept your requests pricespl@METRANS.eu

For **depot management & contracts**, as by the other METRANS Group Depots our colleague Mr. Pavel KANKA is responsible under the below mentioned contacts:

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In case of any questions, remarks, requests, please do not hesitate to contact us.

Yours sincerely,

Peter KISS

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